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To whom it may concern:

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Notice of Variance between Consolidated Financial Forecasts and Actual Results for the Fiscal Year Ending January 20, 2026

Takasho Co., Ltd. (the "Company") hereby announces the following variances between the full-year consolidated financial forecasts for the fiscal year ending January 2026 (January 21, 2025 to January 20, 2026), previously announced on August 27, 2025, and the actual results announced today.

1. Variance between Financial Forecasts and Actual Results

Comparison of Full-Year Consolidated Forecasts and Actual Results for the Fiscal Year Ending January 2026

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Previously announced forecast (A)	21,736	463	470	160	9.49
Actual results for FY2026 (Fiscal year ended January 20, 2026) (B)	20,246	218	717	198	11.78
Variance in amount (B - A)	(1,489)	(244)	247	38	—
Variance in percentage (%)	(6.9)	(52.8)	52.7	24.1	—
Actual results for FY2025 (Fiscal year ended January 20, 2025)	19,890	(150)	83	(242)	(14.41)
YoY (%)	101.8	—	856.6	—	—

(Reason for the Variance)

Net Sales in our core Pro-use business remained extremely solid at 106.3% year over year, driven by successful proposals for public and commercial facilities and the effective use of digital tools. Our consolidated subsidiary, TAKASHO DIGITEC CO., LTD., also performed in line with initial plans, growing to 116.3% year over year by capturing demand for outdoor lighting and new growth areas.

However, the Home-use business fell below initial expectations due to the sluggish performance of the home improvement center industry, its primary sales channel. In the Overseas business, results also temporarily underperformed plans as we transitioned from online sales to in-store sales to unify market pricing. Consequently, consolidated net sales were 20,246 million yen, down 6.9% from the previous forecast.

To offset the decrease in net sales and ensure profitability, the Company implemented company-wide cost management, including a thorough review of advertising and sales promotion expenses and the reduction of personnel costs through efficient organizational operations.

As a result, although operating profit decreased by 52.8% from the previous forecast to 218 million yen, it represented a significant turnaround of 369 million yen compared to the previous year's loss of 150 million yen.

Furthermore, ordinary profit was revised significantly upward to 717 million yen (up 856.6% year over year), exceeding the previous forecast by 52.7%, primarily due to foreign exchange gains of 419 million yen resulting from the depreciation of the yen. Profit attributable to owners of parent also exceeded the previous forecast, reaching 198 million yen, driven by the growth in ordinary profit despite considerations for income tax burdens.

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