

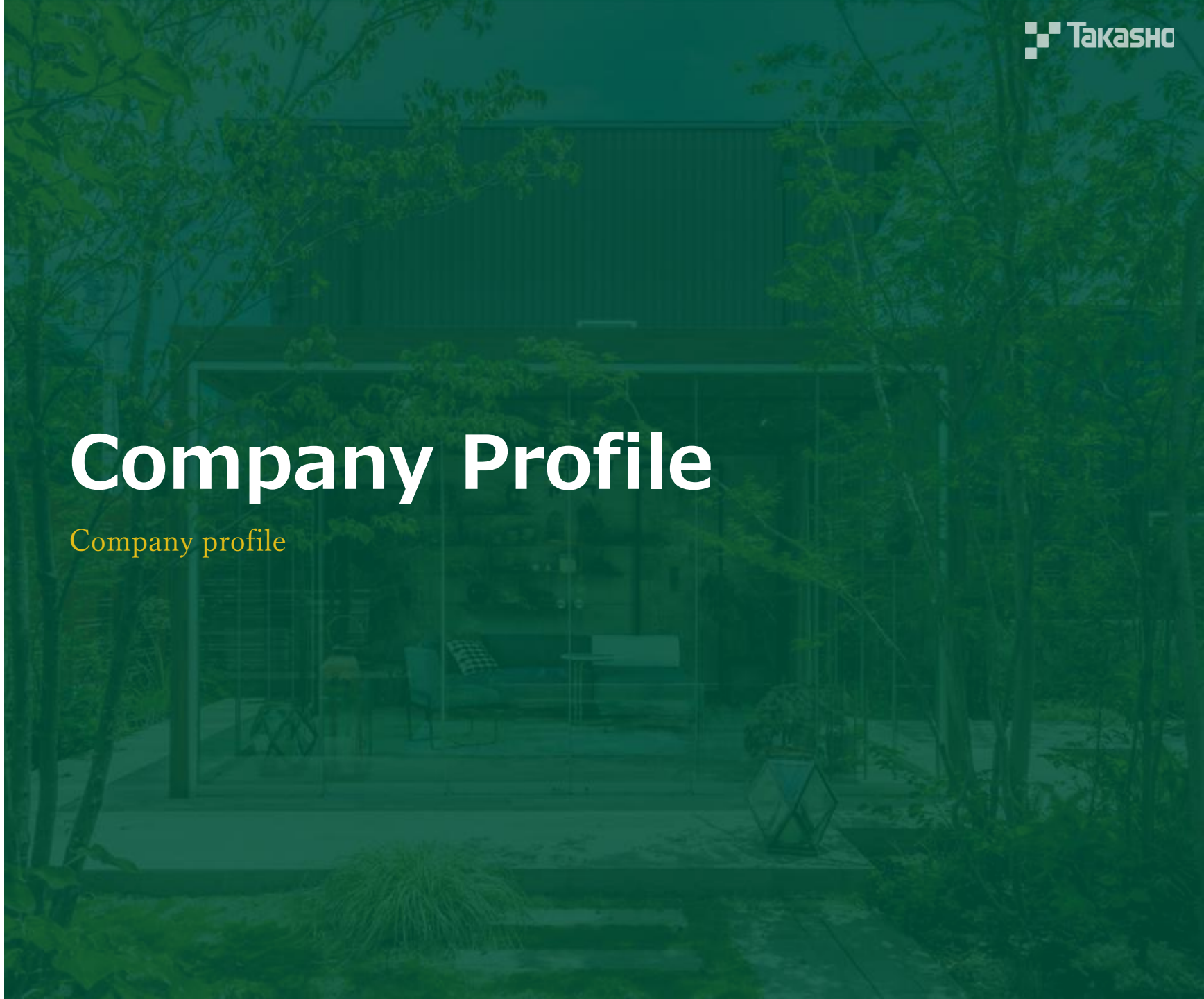
Takasho Co., Ltd.
FY2027 2Q

Financial Results

Securities Code: 7590

01 Company Profile

Company profile



Takasho Co., Ltd.

【証券コード:7590】

A Lifestyle Maker for Garden Living, covering the entire process from manufacturing to sales.

Established	August 21, 1980
Fiscal Year-End	January 20
Capital	¥3,043.62 million
Net Sales	¥20,240 million (FY2026)
Shares Outstanding	17,590,114 shares
Domestic Offices	6 branches, 9 sales offices
Domestic Subsidiaries	6 companies
Overseas Offices	6 offices
Overseas Subsidiaries	13 companies
Employees	431 (Non-consolidated)
	1,134 (Consolidated)

Pro-Use Business

- Detached houses (new build, renovation) -- Residential
- Commercial facilities (restaurants, hotels, etc.) -- Non-residential
- Lighting, LED signage, etc. -- Outdoor Lighting



Home-Use Business

- Major home improvement center retail market
- Online sales / e-commerce



Overseas Business

- Expanding gardening products through our overseas distribution network
- Rolling out exterior/landscape products overseas



Takasho Co., Ltd. Group Structure

Garden Lifestyle Maker

- Pro-use (Contract, Residential, G&EX, Building Materials)
- Home-use (Route Sales & E-commerce)
- TAKASHO DIGITEC (Lighting, Signage & Illumination)
- GLD-LAB. (AI & Digital Tool Development)
- Global Business (TAKASHO UK/US/AU, etc.)
- Marketing & Services (Garden Story, etc.)

02

FY2027 2Q Financial Highlights

Financial highlights

Key Financial Highlights

Our earnings structure reforms are bearing fruit, resulting in higher revenue and profit.

Group Consolidated



Net sales 11,098 million yen
(101.5% YoY)

Ordinary income 463 million yen
(132.8% YoY)

Net income 173 million yen
(150.7% YoY)

Business Segment

Pro-use Business

- Strategic shift to the non-residential sector paid off
- DX proposals powered by generative AI
- High design quality is driving adoption of higher-value products

Net sales YoY
102%
Non-residential sector YoY
113%

Home-use Business

Both direct-to-consumer (D2C) EC sales and external EC sales performed well

E-commerce sales YoY
131%

Overseas Business

Improved gross margin at overseas distributors

Gross profit YoY
170%

FY2027 2Q Financial Summary

Higher sales and profit: Ordinary income and net income significantly exceed the previous period

(Million yen)	FY2026 2Q	FY2027 2Q	YoY
Net Sales	10,929	**11,098**	101.5%
Gross profit (Gross margin)	4,652 (42.6%)	**4,685** (42.2%)	100.7% (-0.4%)
SG&A expenses	4,270	**4,299**	100.7%
Operating income	382	**386**	101.0%
Ordinary income	349	**463**	132.8%
Net income	114	**173**	150.7%

Gross Profit

・Gross margin down 0.4pt YoY on higher raw material costs,but the decline was narrowed by improved overseas margins

・Profitability is expected to improve in the second half through price revisions

SG&A Expenses

・Reviewed investment cost-effectiveness; remained flat

・Contributing to improved profitability

Ordinary income

・Q2 FX gain/loss (current period): +¥86 million

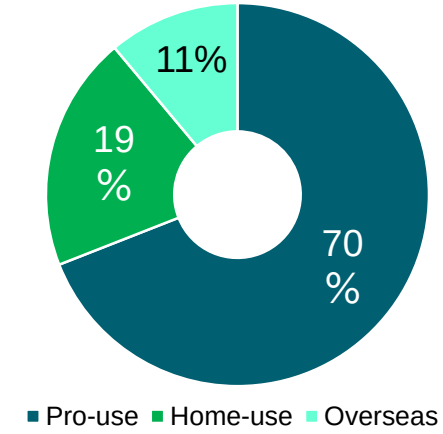
(Reference) Q2 FX gain/loss (previous year): -¥61 million

Segment Sales & Analysis of Key Drivers

Pro-use non-residential growth of 113% is driving strong results for the group

(Million yen)	FY2026 2Q	**FY2027 2Q**	YoY
Pro-use Business	7,479	**7,635**	102.1%
Home-use Business	2,277	**2,196**	96.4%
Overseas Business	1,142	**1,226**	107.3%

《Sales Composition》

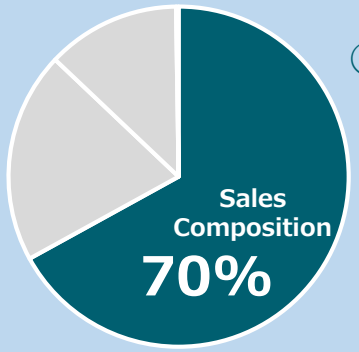


【Key Factors】

- Pro-use: Non-residential segment, **113%** YoY
- Home-use: While the home improvement store market remains sluggish, e-commerce sales grew, **131**% YoY
- Overseas: While consumer sentiment in Europe and the US remained sluggish, sales increased to **107**% YoY, partly supported by foreign exchange tailwinds

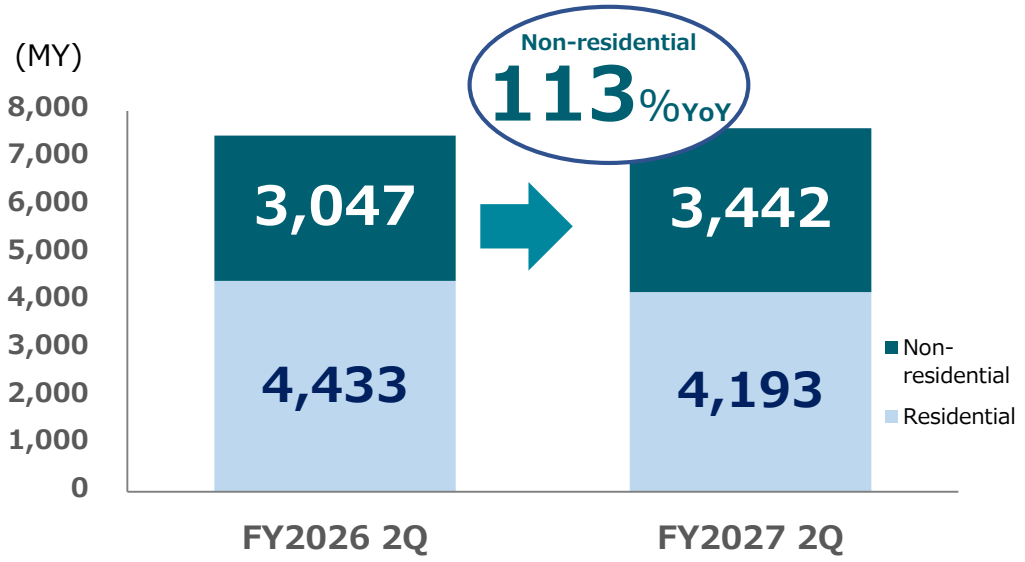
Growth Driver
Segment Topics

Pro-use Business (70% of total sales)



① Performance Highlights

Net sales:
7,635MY
(102% YoY)



② Non-residential Market Trends & Strategic Initiatives

Market Trends

・Non-residential renovation market Up 7.7% YoY*

*Source: MLIT, FY2024 Building Renovation and Renewal Survey

・Demand for high quality and sophisticated design is rising, and backed by inbound tourism demand, the hotel and restaurant market is expanding

Strategic Initiatives

DX proposals powered by generative AI

・Automated high-definition rendering
・Automated plan composition
・Automated architectural perspective generation
・Automated simulation generation

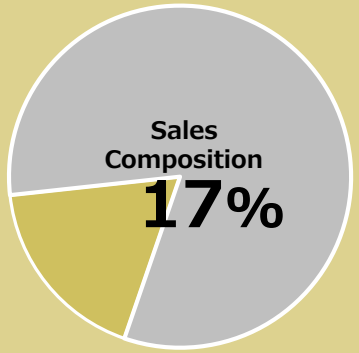
Real product & experience

・Showrooms at each location
・Shinagawa Showroom for non-residential customers
・In-house exhibition “Takasho Garden & Exterior Fair(TGEF)”

Products

・Expanded building materials lineup

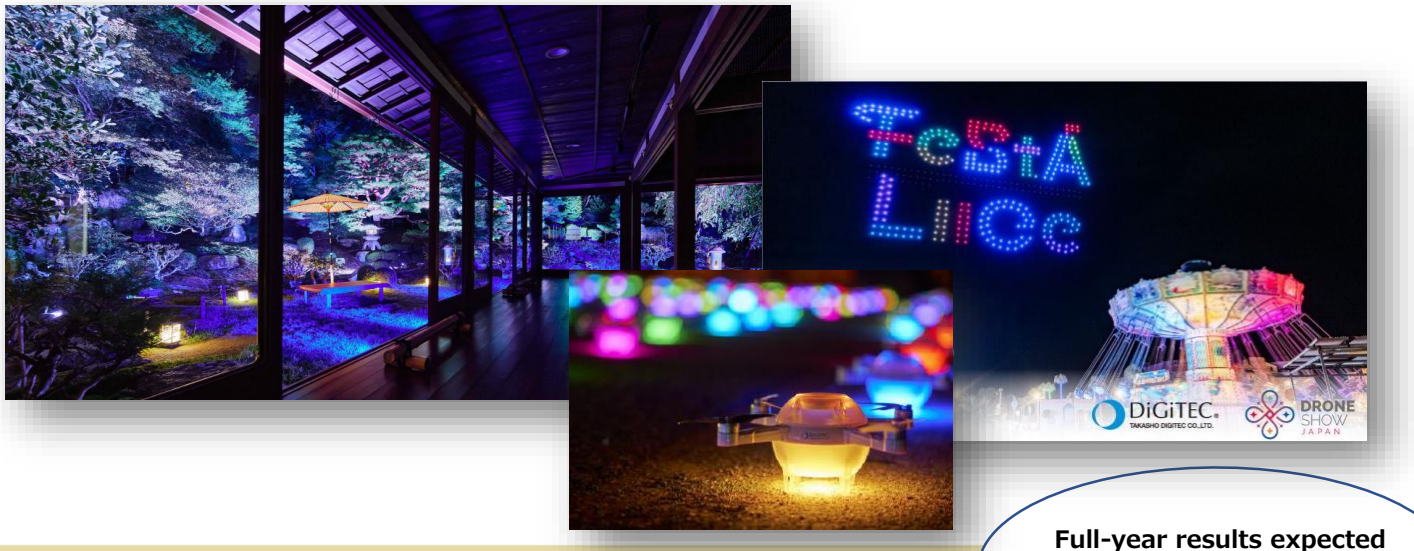
Growth in TAKASHO DIGITEC



TAKASHO DIGITEC

① Performance Highlights

Net sales: 1,912 million yen (100% YoY)

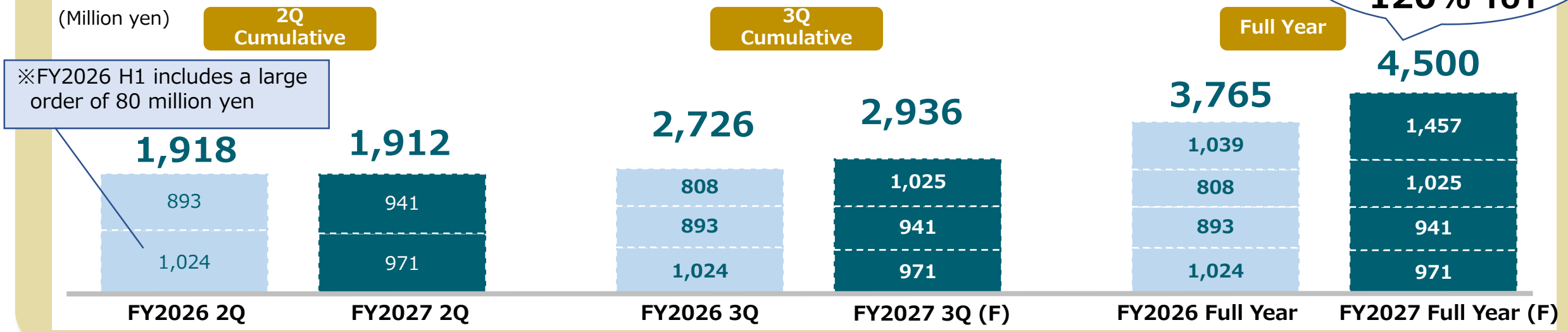


② Quarterly Progress Toward Full-Year Forecast

(Million yen)

※FY2026 H1 includes a large order of 80 million yen

Full-year results expected to exceed last year
120% YoY



LED Sign Case Studies















Outdoor Lighting & Illumination Case Studies









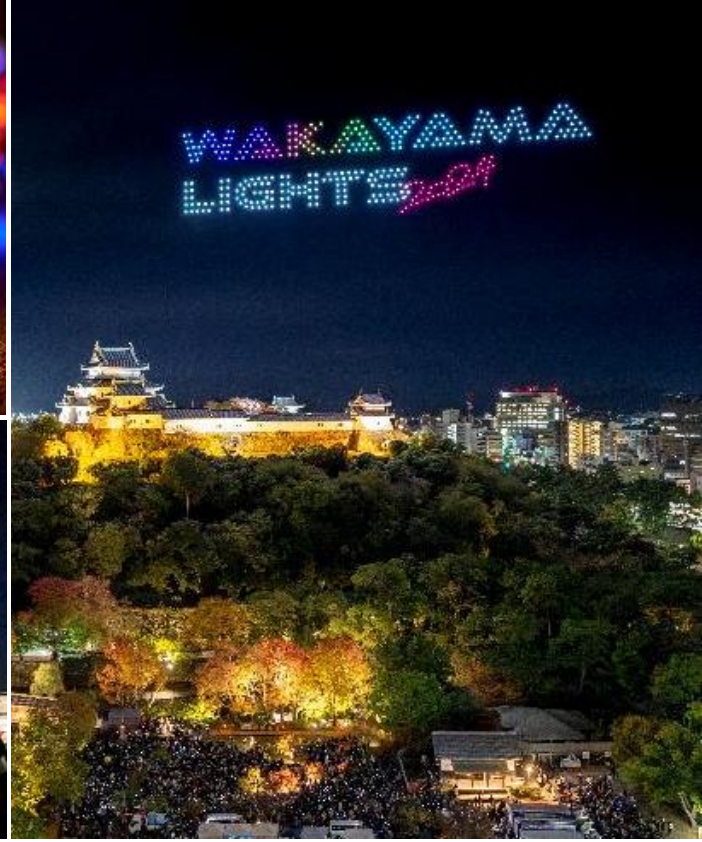












Drone Case Studies







Event Case Studies













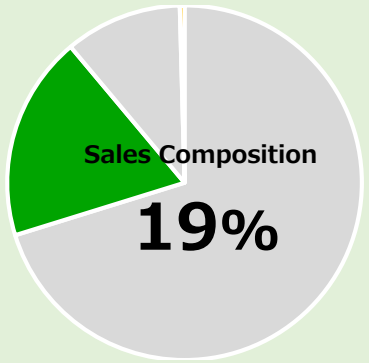








Segment Topics



Home-use Business

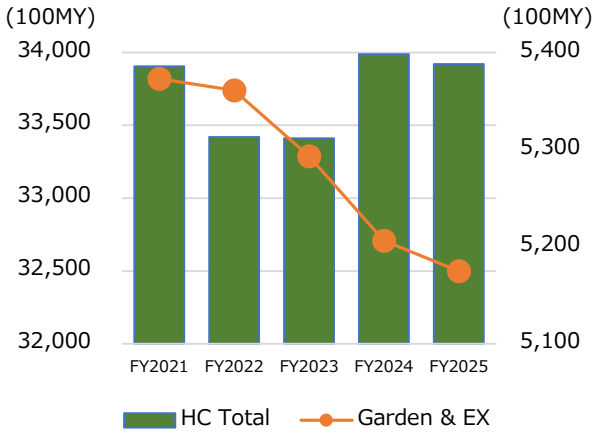
① Performance Highlights

Net Sales: 2,196 million yen (96% YoY)

+ Positive factor: E-commerce sales (direct & external sites) performed well, up **131**% YoY

– Negative factor: HC private-brand products saw sluggish sales due to poor weather and rollout delays

② HC & Garden/EX Market Trends ('21-'25)



* METI "Current Survey of Commerce"

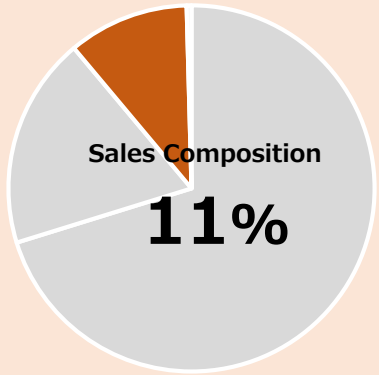
③ Market Trends

Consumer Sentiment
Strong consumer spending restraint driven by soaring prices

Market Environment
The Gardening and Exterior segment continues to face a shrinking market

④ Countermeasures

- Expand weather-resistant, high-value-added products
- Strengthen web (e-commerce) business



Overseas Business

① Performance Highlights

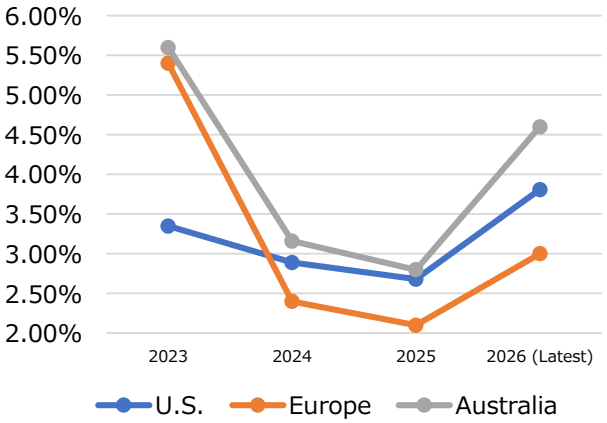
Net Sales: 1,226 million yen (107% YoY *)

* Excluding the effect of FX gains, roughly flat YoY

+ Positive factor: Thorough implementation of appropriate pricing improved **gross margin,** up **170% YoY**

– Negative factor: product mix that is sensitive to seasonality

② Inflation Rate Trends in 3 Global Regions



* U.S. (U.S. BLS CPI), Europe (Eurozone HICP), Australia (ABS CPI)

③ Product Mix & Market Trends

Product mix that is sensitive to seasonality
Demand fluctuates with weather and seasonal factors

Demand for High-Value-Added Products
As homeowners seek to enhance home value and lifestyle, demand for high quality and sophisticated design is growing

④ Countermeasures

Expand sales channels to major chains / Product policy / Expand into the Pro-use market

Capital Investment and Effectiveness

Major Investment in Manufacturing Equipment & Facilities

Domestic Factory



Garden Create Kanto

New Development Equipment



Large-Format Inkjet Printer

Domestic Warehouse



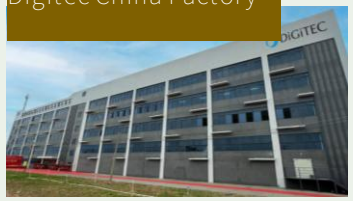
Pro-use New Warehouse

Domestic Showroom



Shinagawa Showroom

Digitec China Factory



Digitec China New Factory

Digitec New Development Equipment



NC & Wrapping Machine

Use of Proceeds (Toward 2030)

Capital & Site Investment Track Record Since 2022

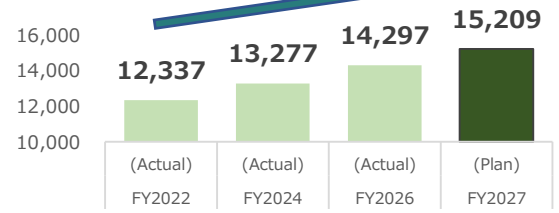
Priority Investment for Target Market Expansion

2,800MY

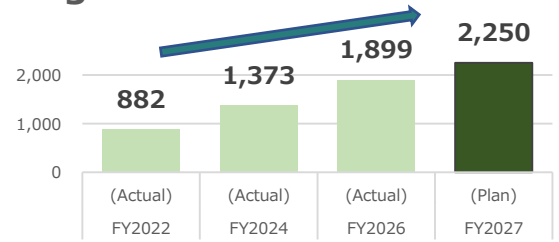
Target	Details	Investment (Million yen)
Takasho	・DX Development ・IT Systems ・Showroom ・Distribution Center (New Warehouse)	900
Garden Create	・Machinery & Equipment ・Production Systems	800
Takasho Digitec	・Factory Expansion ・Machinery & Equipment	300
Digitec China	・Factory Construction	500
Jiujiang Takasho	・Factory Construction	300

● Sales Trend Since Investment

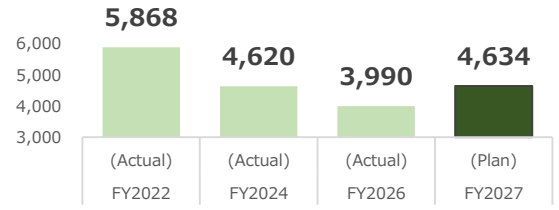
Pro-use +2,900MY



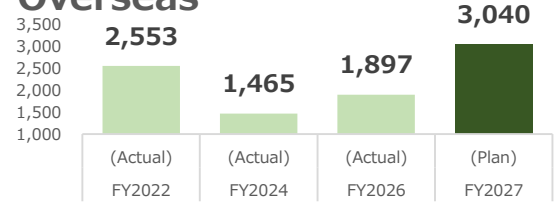
Digitec +1,300MY



Home-use



Overseas



Earnings Forecasts for FY2027

(Million yen)	FY2026 Results	FY2027 Plan	FY2027 YoY (%)	FY2027 YoY (Amount)
Net sales	20,246	**22,961**	113.4%	2,714
Operating income	218	**501**	229.1%	282
Ordinary income *Includes FX gains of 419MY	717	**520**	72.5%	(197)
Net income	198	**120**	60.4%	(78)
Dividend per share (Yen)	5.0	**5.0**		

Basic Dividend Policy

・We will actively return profits to our shareholders as the most important management policy.

・Dividends per share at a minimum of 5 yen, with a target payout ratio of 40% or more

03

Future Business Development

事業展開

Growth Strategy

Pro-use

Promote hybrid sales that fuse digital（DX）and real products

Manufacturing Factory
Garden Create Co., Ltd.
Takasho DIGITEC Co., Ltd.

×

Software Factory
GLD-LAB. Co., Ltd.
(Japan/ Philippines/ Vietnam)

【 Garden Create Co., Ltd. (Kanuma/ Tokushima/ Wakayama) 】
- Start full-scale operation of the production system (productivity up)
- Factory expansion in Wakayama (Operation start, Feb 2025)





↑ [Digitec]
Add new lines & New production facilities

【 A new factory of Digitec China started operation in Feb 2024 】
10,370.6㎡ （500 Million yen）LED lightings, Signs





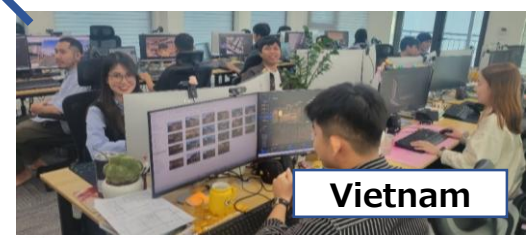
Subsidiary responsible for 4D spatial design and XR simulation
GLD-LAB. Co., Ltd. established on 27th Jul 2022



GLD-LAB. Co., Ltd.

×





High-resolution architectural CG perspective “EXVIZ”







Business Development Pro-use

Sales Categories

1 Material

2 Non-residential contract

3 Garden & Exterior

4 Remodeling & Renovations

5 DX Solution

Sales Categories

1 Material

2 Non-residential contract

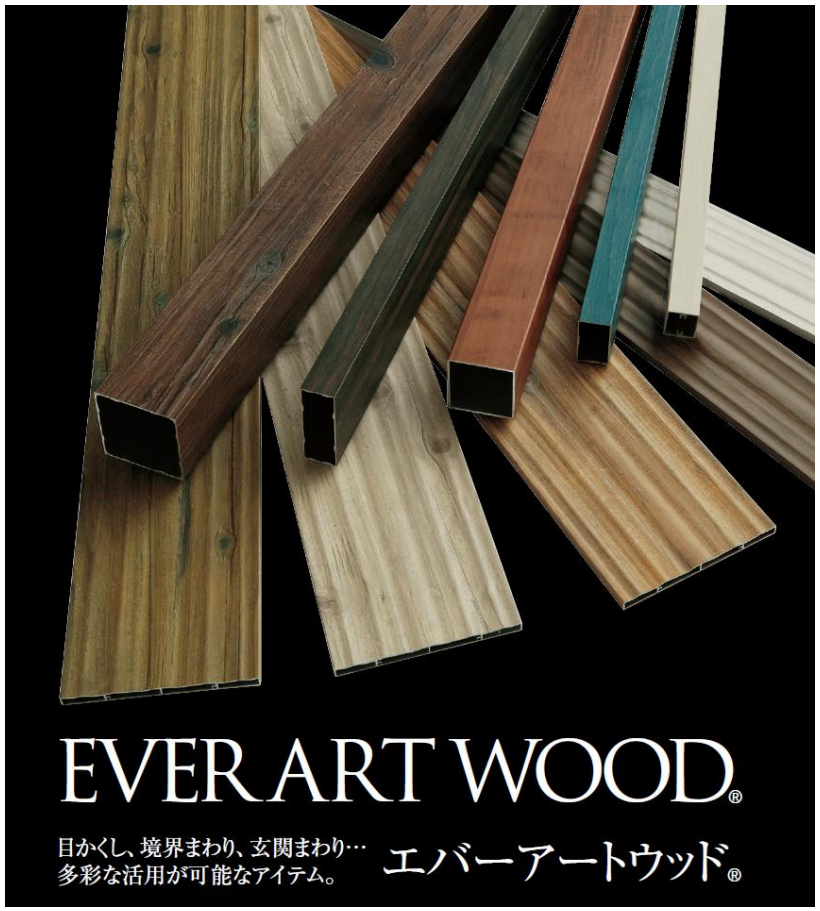
3 Garden & Exterior

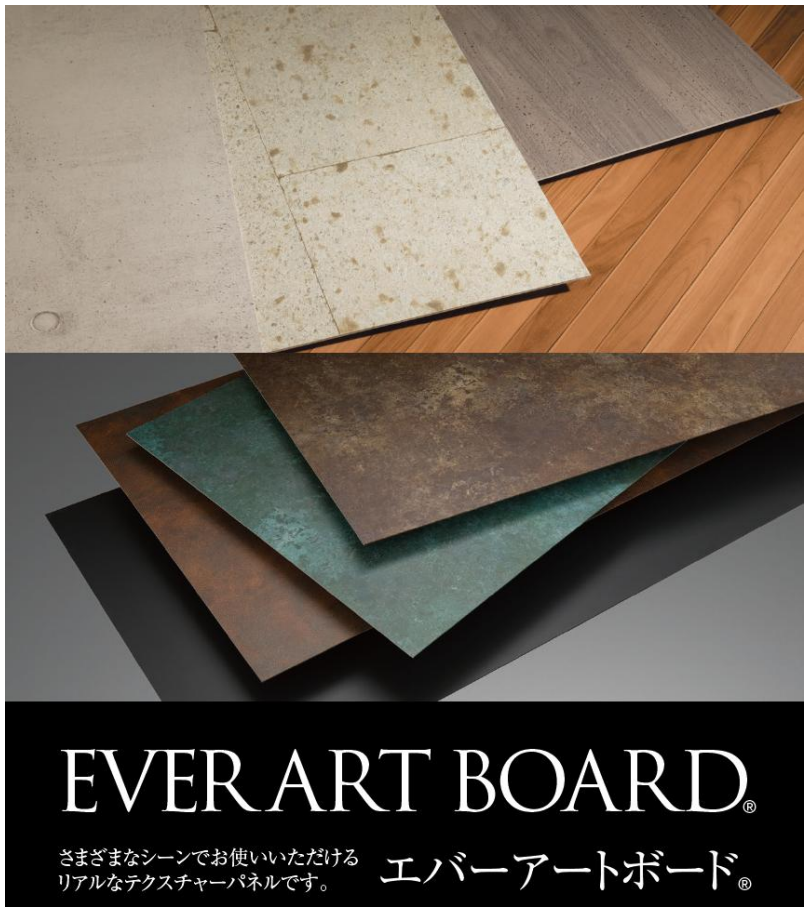
4 Remodeling & Renovations

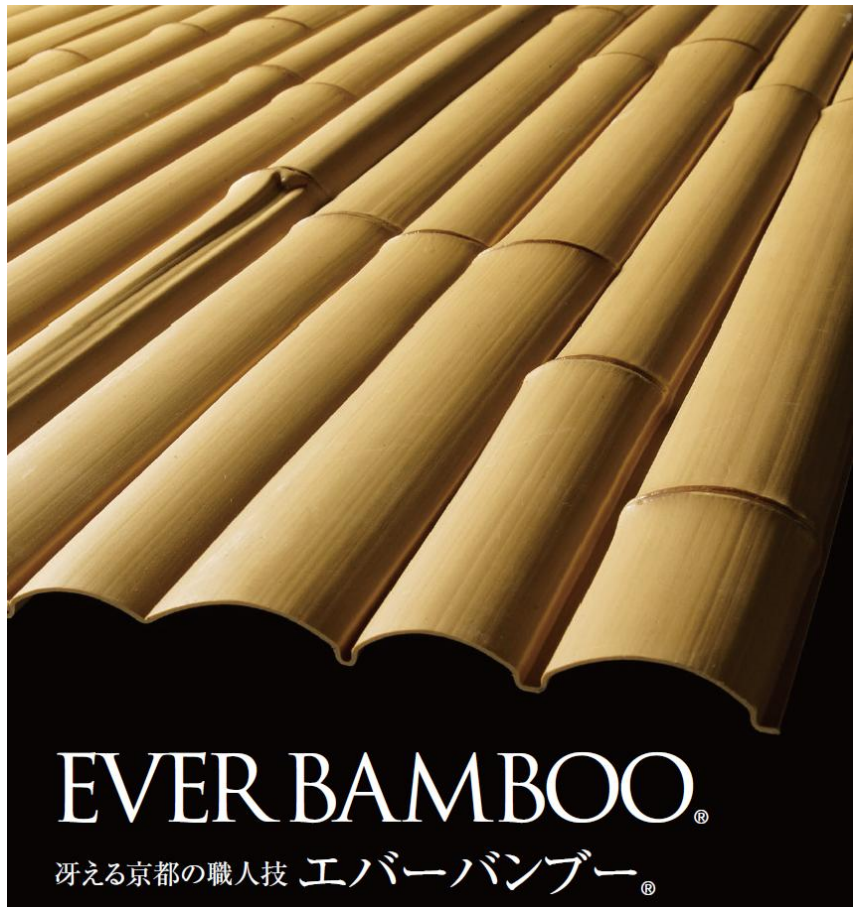
5 DX Solution

Building Materials

Dry construction method, easy installation — EVER ART WOOD, EVER ART BOARD, indoor Japanese-style building materials, and the world of EVER BAMBOO



















NEW Emotive Interior & Exterior Building Materials Series Released —

MDF specifically designed for interior use to achieve a distinctive louver design

Affordable & Realistic Wood-Grain Interior Louvers



Inwood®

By wrapping the material with the same highly weather-resistant sheet used for Artwood, these interior louvers feature a realistic wood grain finish and are highly resistant to fading caused by sunlight.



Easily create a wall louver design for your interior!



Inwood® Wall

Wrapped in the same weather-resistant sheeting as Artwood. Introducing an interior MDF panel that lets you easily achieve a distinctive wood-grain louver look simply by applying it.



NEW Emotive Interior & Exterior Building Materials Series Released —

A new brand of authentic Japanese-style building materials that harmonizes with a variety of traditional Japanese spaces has been launched

Japanese-Style Building Materials Series

KUON久遠

A series of components that embody the essence of Japanese aesthetics and weave together the passage of time. We offer a wide range of materials—from aluminum to MDF and resin panels—to suit diverse spaces. These components are ideal for creating a variety of Japanese-style designs.







Growing global interest surrounds Japan's garden spaces and traditional design —
This is a Japanese-space brand bringing them to modern facilities.



Pro Use

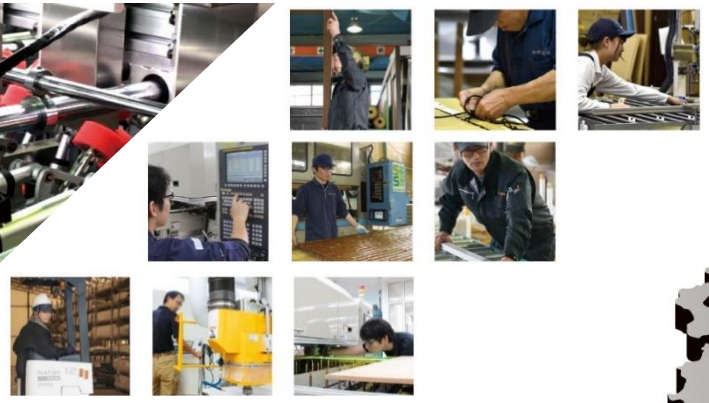
Strengthening Domestic Factories
Factory Expansion and Facility Installation

DOMESTIC FACTORY

住まいや施設の価値を高める製品づくり
Excellent quality of domestic production

10年保証　5年保証







Auto-wrapping machine



Three-head cutting machine



Garden Create Tochigi Factory
ISO 9001 Certified Factory

The brand is supported by the reliable quality of our domestic in-house factories.



Garden Create Tokushima Factory
ISO 9001 Certified Factory



Garden Create Headquarter and Wakayama Factory
ISO 9001 Certified Factory



Automatic assembly machine





Vacuum forming machine



Extrusion molding machine

Sales Categories

1 Material

2 Non-residential contract

3 Garden & Exterior

4 Remodeling & Renovations

5 DX Solution

Non-residential Contract

Hotels, restaurants, and other facilities expanding due to inbound tourism
Expansion into the non-residential market

Leisure facilities	Medical facilities	Office buildings	Shrines and Temples
	Public facilities	Welfare facilities	Educational facilities
	Condominium	Accommodations	Commercial facilities









Sales Categories

1 Material

2 Non-residential contract

3 Garden & Exterior

4 Remodeling & Renovations

5 DX Solution

Garden

Garden & 5th ROOM



Raising the Value of Home & Garden Living
From Functional to Emotional Value — Bringing a Time Dimension into Spatial Design
Value of Space Over Quantity
Pursuing Lifetime Value



Raising the Value of Home & Garden Living

From Functional to Emotional Value — Pursuing Lifetime Value

Sales Categories

1 Material

2 Non-residential contract

3 Garden & Exterior

4 Remodeling & Renovations

5 DX Solution

Expanding Building Materials into Remodeling & Renovation



Design Themed Around Creating Spaces

Remodeling & Renovation Contract





Enhancing the value of buildings and creating a sophisticated landscape and streetscape

Remodeling & Renovation Residential

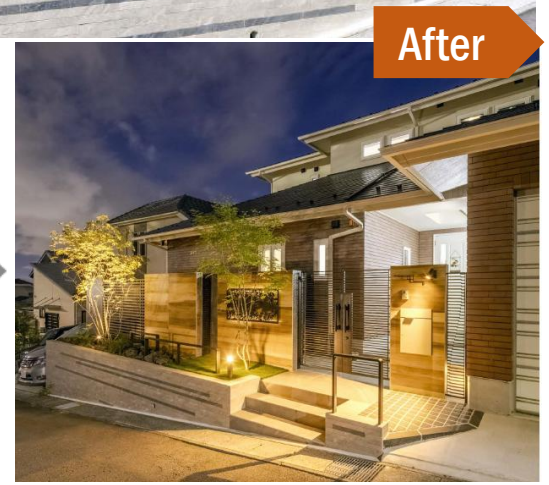


Elevating the Value of Space
Proposing a New Style of Living









Sales Categories

1 Material

2 Non-residential contract

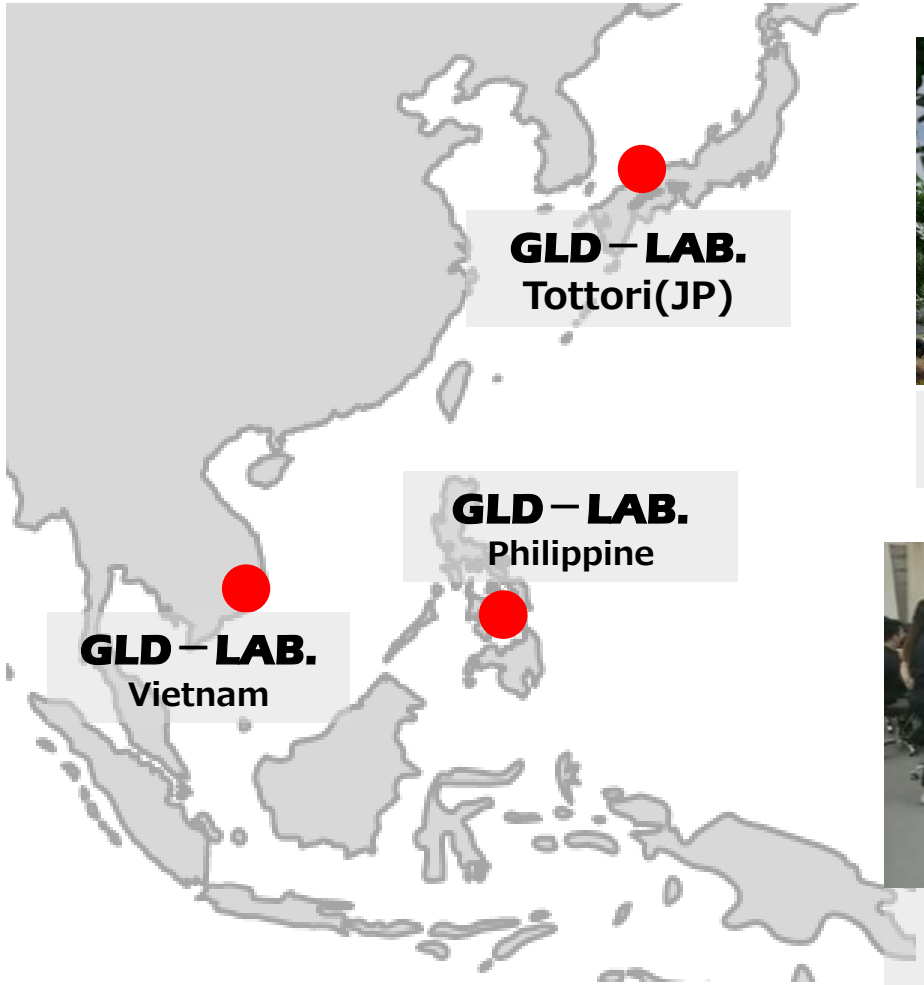
3 Garden & Exterior

4 Remodeling & Renovations

5 DX Solution

Software

Development of DX tools
in collaboration with factories in Philippines and Vietnam





GLD－LAB. Tottori(JP)

- ◆4D-Space Design
- ◆XR technology to enable realistic simulations



GLD－LAB. Philippine



GLD－LAB. Vietnam

GLD-LAB. Latest Software Technology

Boosting Appeal & Efficiency! **Takasho's Latest DX Services**

01 | NIWA-Plus

See details

A web service for easy 3D simulation from on-site photos



No CAD Skills Needed!
Simple, One-Touch Proposals!

Use on-site photos to create compelling initial proposals with this free web service.

02 | EXVIZ AI

See details

AI-generated proposals -- boosting quality, saving time!

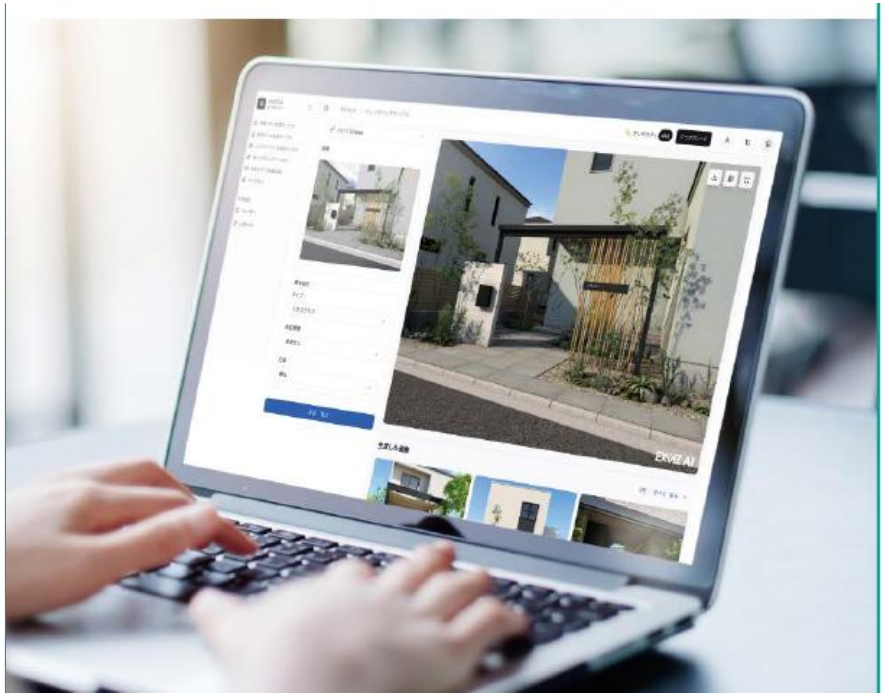
Monthly Plan

¥980/month

Sign up for the monthly plan directly on the site

Generate up to **30** times per month

Higher-volume plans also available!



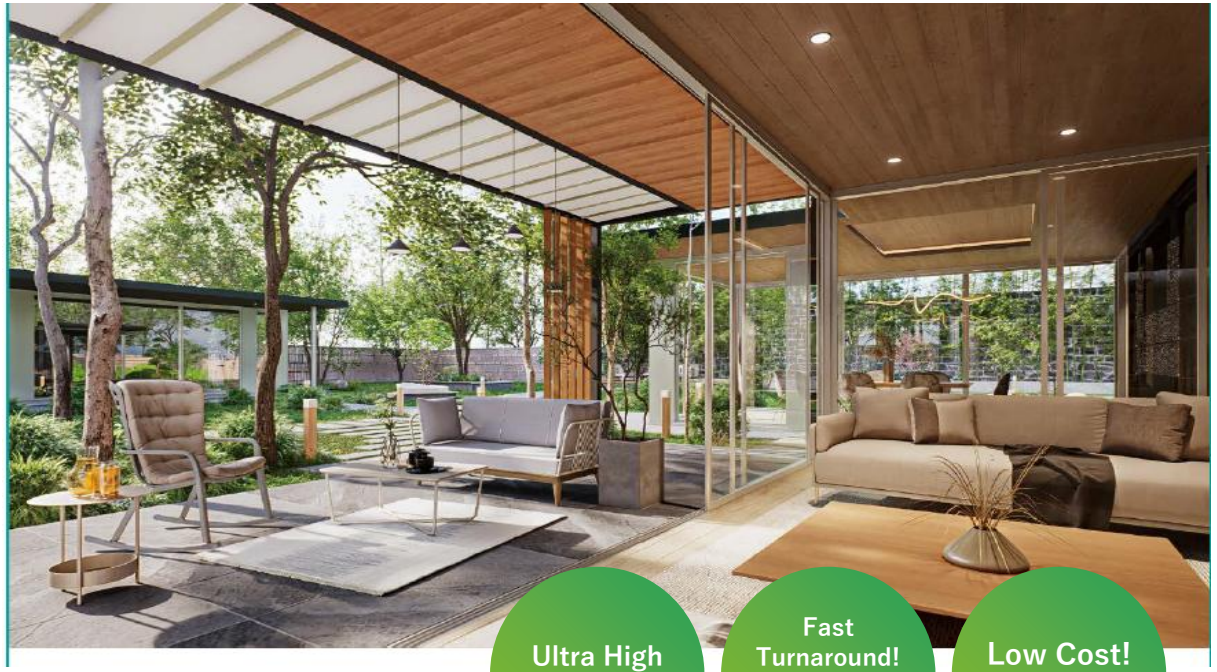
POINT AI services tailored to your needs

Boosting Appeal & Efficiency! **Takasho's Latest DX Services**

03 | Ultra-HD 3D CG Rendering "EXBIZ"

See details

Dramatically boosts appeal — low cost, fast turnaround!



For use in customer presentations!
"EXBIZ" delivers realistic, persuasive ultra high-definition 3D CG renderings.

04 | Architectural CG Video/VR Service

See details

4K CG video/VR — persuasive proposals before completion!



Far more immersive presentations than static renderings!



Supports up to 4K resolution



Beautifully renders interior details



Also captures seasonal change



Business Development Home-use

Home-use

Reviewing Profit Decline Driven by External Factors, Rebuilding the Business Model

1 Rollout of New Products

High Design, High Quality

Expanding Weather-Resistant, High-Value-Added Products

NEW HOME EXTERIOR — ホームエクステリア —

DIYでリノベーション
シンプルボーダーフェンス





侵入抑止に
ガードボール・フェンス NEW







NEW
専用金具で
自立式パーテーションにも
ガディス アルミフェンス

プロの現場で使える建材
省力DIY商品



NEW
本物の木のようにリアルな質感
ガディス プレミアムジョイントデッキ

NEW
快適なお庭に
人工芝




防草・防カビ仕様
シート裏面


高透水


温度抑制

2 Strengthening Web Business

Advancing Aoyama Garden's Specialization as a Dedicated Store

B to C



B to B to C



B to B



OFFICIAL SNS
青山ガーデン公式SNS

配信コンテンツの強化





Business Development Overseas

Aiming for the World's No.1 Garden Category Manufacturer by Expanding Brand Awareness and Sales Channels

Overseas Topics

1. Expanding Sales Channels to Major Chain Stores

2. Product Policy:

Weather-Resistant Products, Japanese-Style Materials

3. Expansion into the Professional Market

Aiming for the World's No.1 Garden Category Manufacturer by Expanding Brand Awareness and Sales Channels

1 Expanding Sales Channels Through Major Retail Chains Stores

THE HOME DEPOT	Home Depot	No. 1 DIY store in the U.S.A (approx. 2,430 stores) Annual sales of approximately 24 trillion yen Rollout begins this fall at 31 stores. Expansion to 130 stores planned for next fiscal year.
ACE The helpful place.	Ace Hardware	Major U.S.A franchise chain (approx. 5,100 stores) Annual sales of approximately 1.4 trillion yen Exhibiting at trade show in August 2025 Scheduled for full implementation starting from FY2027.
COSTCO .CO.UK	Costco	Major U.S.A membership-only warehouse club (approx. 610 stores) Annual sales of approximately 3 trillion yen Scheduled for full implementation starting from FY2027.
BUNNINGS	Bunnings	Major AU home improvement store (approx. 310 stores) Annual sales of approximately 1.8 trillion yen Implementation started from this summer in 100 stores. Expand to 140 stores in next fiscal year.

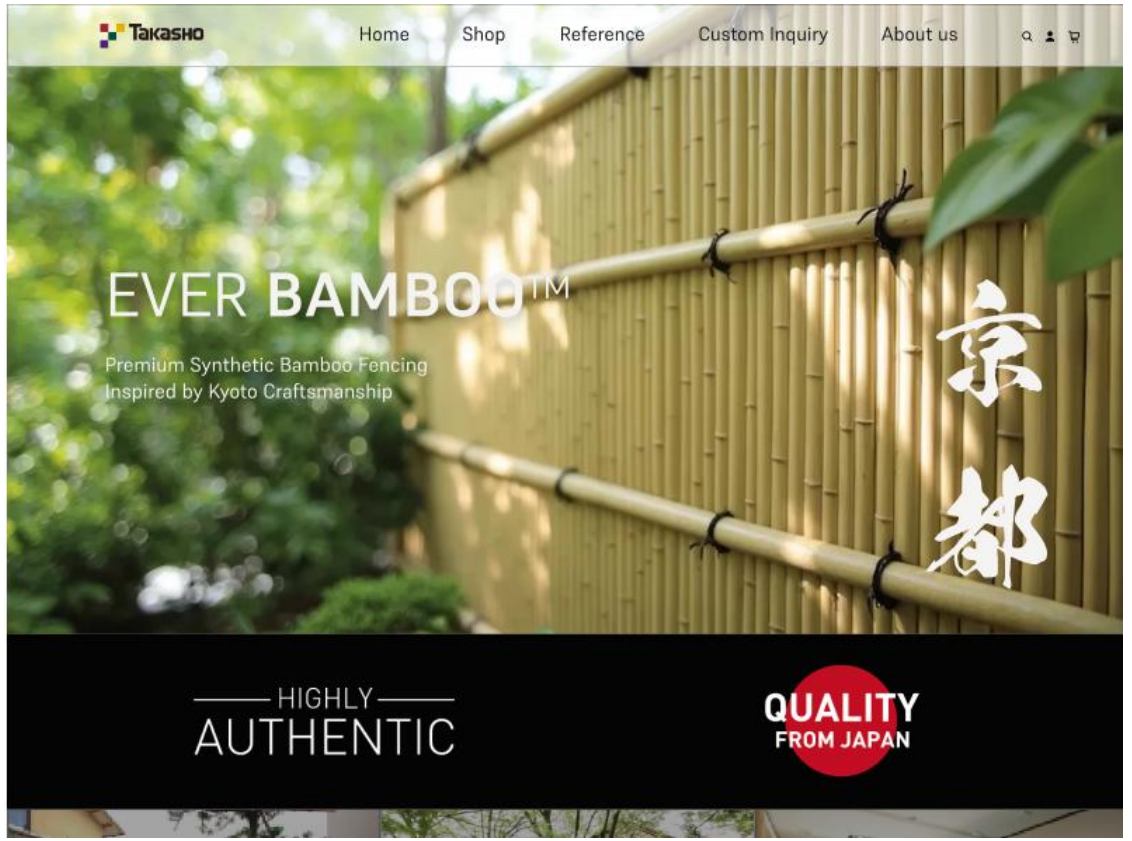
Aiming for the World's No.1 Garden Category Manufacturer by Expanding Brand Awareness and Sales Channels

2 Product Policy

Expanding a product lineup unaffected by seasonality
Strengthening the rollout of Japanese-style materials







Aiming for the World's No.1 Garden Category Manufacturer by Expanding Brand Awareness and Sales Channels

6 Expansion in Pro-use business market

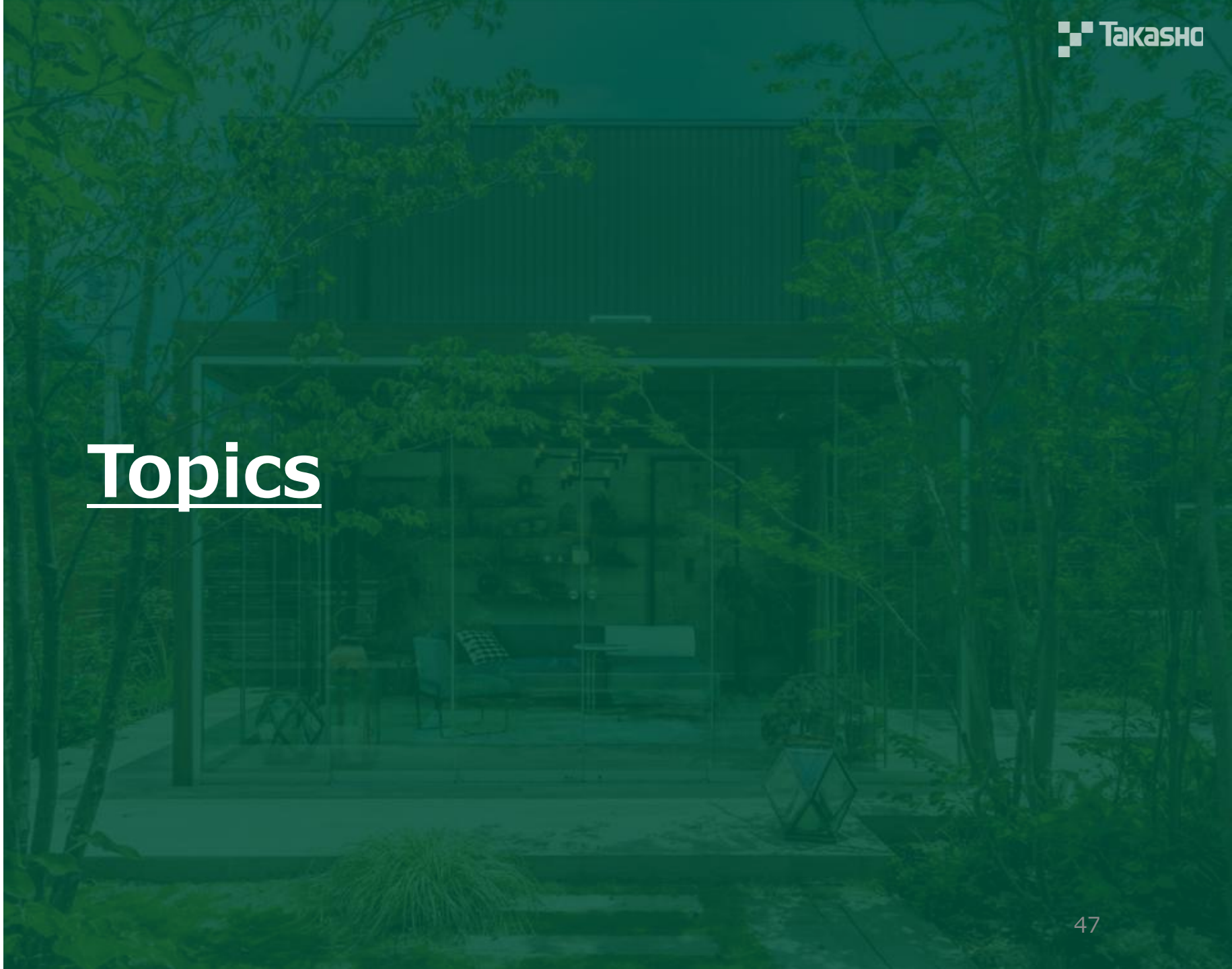
Promote sales of high-demand, high-margin products for the residential and non-residential contract markets in the U.S.A







04 Topics



Topics

Countermeasures Against Soaring Raw Material and Logistics Costs, and Our Approach to Securing Stable Supply



The price of aluminum, a core material for the Pro-use division's mainstay products, has surged.



Rising prices of petrochemical feedstocks such as crude oil and naphtha, resin materials, metal materials, packaging materials, and more.



Cost increases due to disruptions in international logistics and changes in shipping routes.

Our Countermeasures

① Price Revisions

Target: Products listed on PROEX catalogue
Timing: Orders received from August 2026 onward
Revision: 5-12% up

② Cost Reduction Activities

Reviewing suppliers

Improving productivity

Streamlining logistics

Optimizing inventory

Future Policy

Prioritizing Stable Supply and Quality Maintenance

- ✓ **Building a procurement and supply system that can flexibly respond to changes in the external environment**
- ✓ **Continuing to pass costs through appropriate pricing while improving profitability and monitoring market conditions**

Takasho Garden & Exterior Fair 2026

TOPIC

Growing attendance from companies in the non-residential sector

Strengthened exhibits of Japanese-style exterior materials and DX





タカショー ガーデン&エクステリア フェア2026 TGEF

Takasho Garden & Exterior Fair 2026

庭・外構の新製品/最新提案や、訴求力を高める
DXサービスなど、見どころ満載でお届けします!

7月23日(木) 09:30~17:30
7月24日(金) 09:30~16:30
東京流通センター(TRC)A・B・C・Dホール
〒143-0006 東京都大田区平和島6丁目1−1









Concluded a Sales Agency Agreement with GARDENA

Promoting “Total Garden Care” with the latest automation technology, including irrigation/watering systems and robotic lawn mowers

TOPIC

Further deepening our rollout of “Total Garden Care.” By spreading nationwide a solution that maximizes the power of green, we create comforting spaces and accelerate community-building, **contributing to the growth of a sustainable garden culture**.





GARDENA®

Founded in 1961, headquartered in Germany, **GARDENA is one of Europe's leading gardening brands**. Its products that enable total garden care are **offered in over 100 countries worldwide**, supporting garden life around the globe. With the “Original GARDENA System” — the global standard connecting everything from faucet to end tools with one touch — as the core of its brand, GARDENA leveraged this advanced connection technology to **pioneer the “Automatic Home Irrigation System”**. Placing “sustainability” at the core of its strategy, it leads the way in water-saving technology and smart garden design.

Exhibit at the International Horticultural Expo 2027, Yokohama

GREEN×EXPO2027
Visit Takasho's Special Site Here

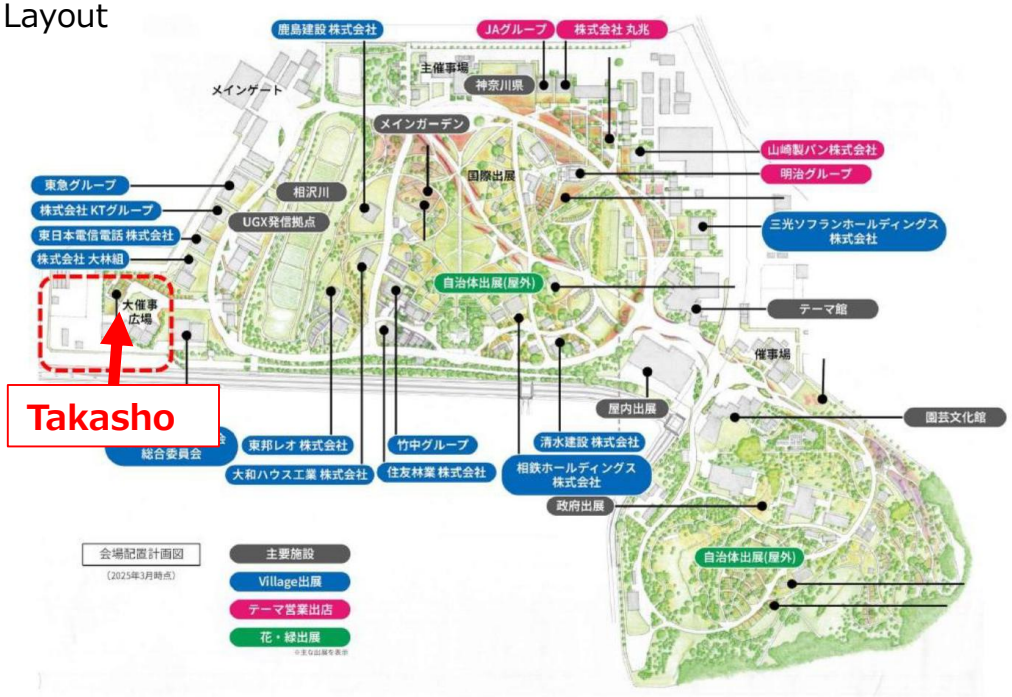


Name	**EXPO 2027 YOKOHAMA JAPAN (International Horticultural Expo 2027, Yokohama, Japan)**
Location	**Former Kamiseya Communication Facility (City of Yokohama, Kanagawa Prefecture)**
Duration	**19 March 2027 (Friday) –26 September 2027 (Sunday)**
Expo Area	**Approximately 100 hectares (80 hectares for the main event area)**
Classification	**A1 (Highest) Class (Approved by AIPH and recognised by BIE)**
Expected Visitors	**Over 10 million**

Topics

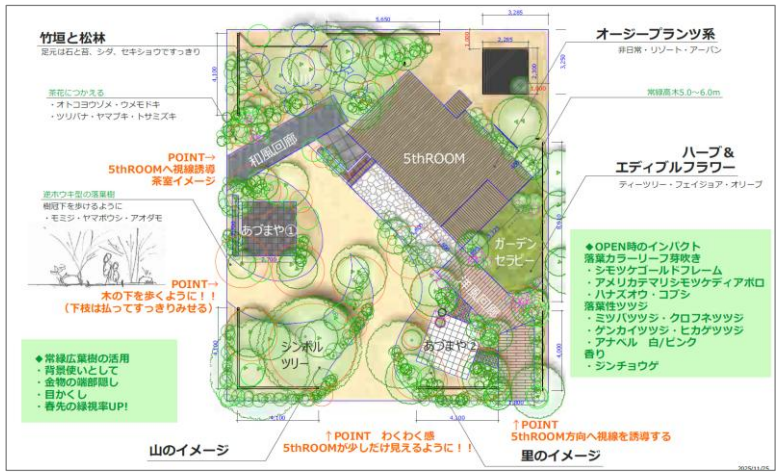
Exhibit at the International Horticultural Expo 2027, Yokohama

■ Venue Layout



Takasho

GREEN × EXPO 2027 YOKOHAMA JAPAN









These forecasts are based on information currently available to us regarding domestic and overseas economic conditions, industry trends related to our business, and other factors that may affect our business performance.

These forecasts may be affected by uncertain factors such as market conditions, competitors, and whether or not our new products will be adopted.

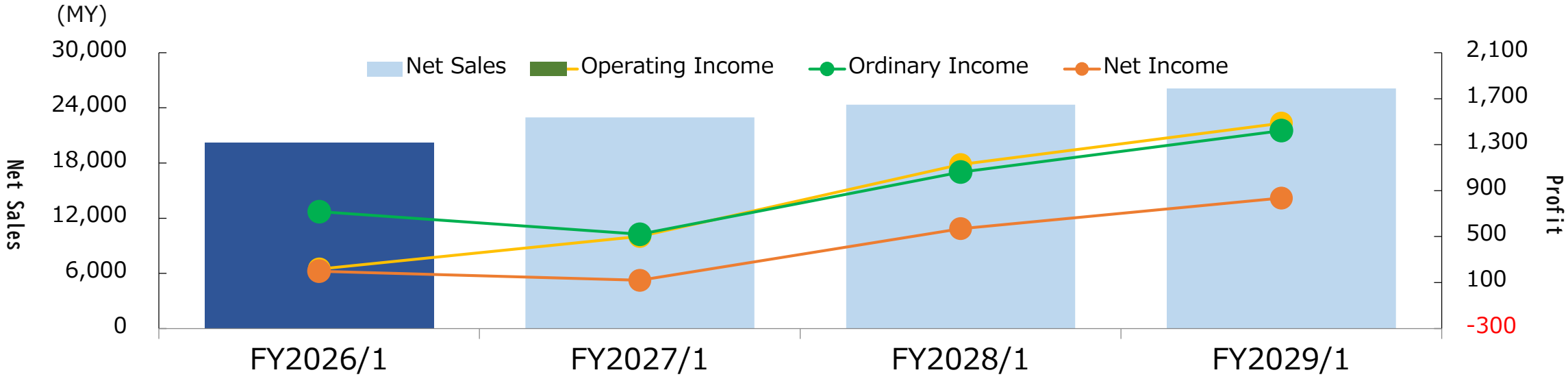
Therefore, please be aware that actual results may differ from these forecasts.

Email : takasho_ir@takasho.co.jp



Appendix

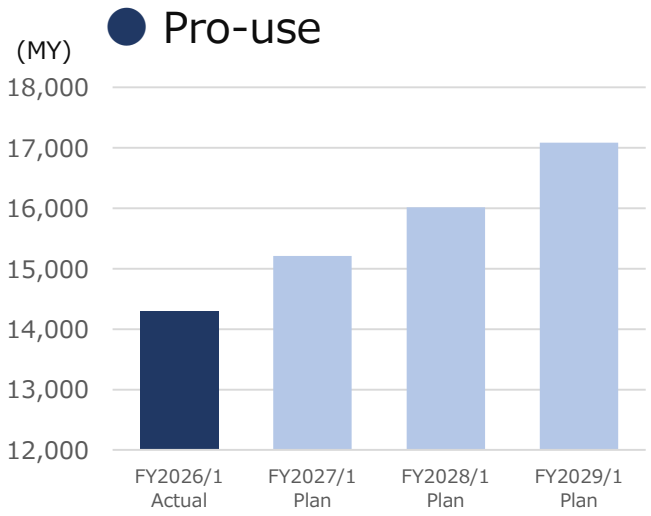
FY2027/1 Plan & Medium- to Long-Term Plan

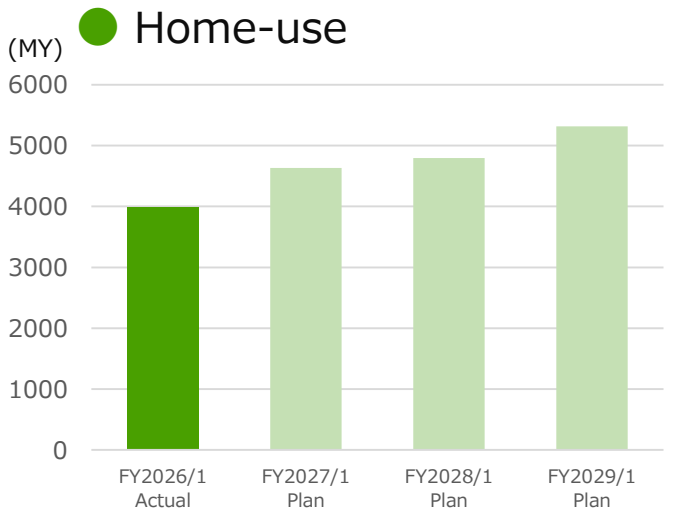


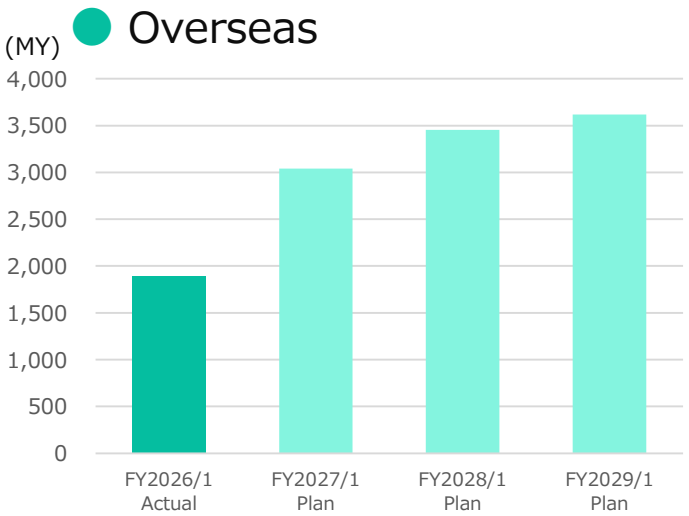
Unit million yen	FY2026/1 Actual	FY2027/1 Plan	FY2028/1 Plan	FY2029/1 Plan
Net Sales	20,246	22,961	24,354	26,109
Operating Income	218	501	1,127	1,487
Ordinary Income	*Includes FX gains of 419MY 717	520	1,061	1,422
Net Income	198	120	569	835

Ordinary income for FY27/1–FY29/1 does not include the impact of foreign exchange gains/losses.

FY2027/1 Plan & Medium- to Long-Term Plan (Net Sales by Segment)







Unit million yen	FY2026/1 Actual	FY2027/1 Plan	FY2028/1 Plan	FY2029/1 Plan
Pro-use	14,297	15,209	16,018	17,085
Home-use	3,989	4,634	4,796	5,317
Overseas	1,897	3,040	3,455	3,617
Others	63	76	83	88