



Takasho Co., Ltd.

FY2027 1Q Financial Results

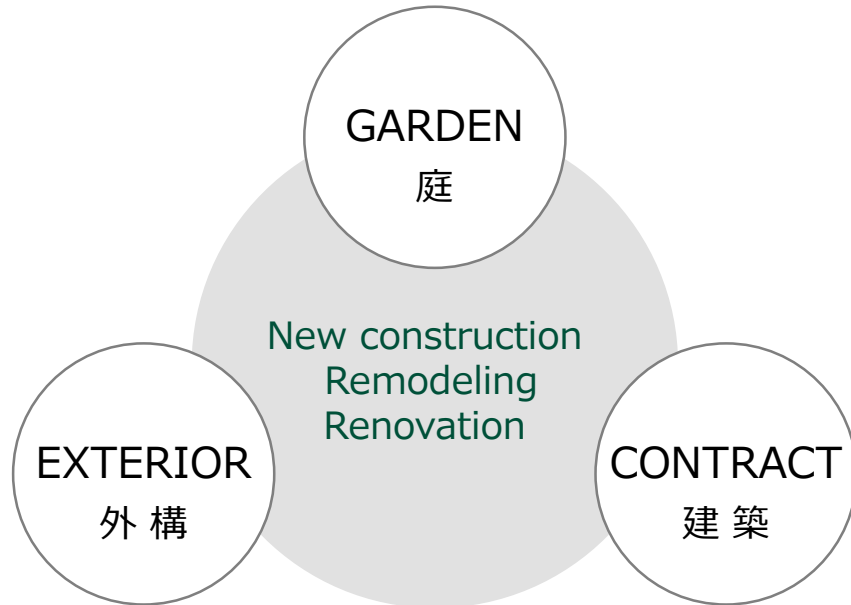
Stock Code : 7590

Business Outline

Takasho Group is a garden lifestyle manufacturer that creates happy lifestyles through relaxing garden spaces. Based on the concept of “Living Garden,” which integrates the garden and the home, we aim to create garden spaces that blend in with people's lifestyles. We are also actively promoting DX, realizing more concrete and attractive garden and exterior space proposals to our customers and creating new value through DX.

BUSINESS DOMAIN ビジネス領域

We plan, develop, manufacture and sell products in three areas, and provide services that are useful for our customers' businesses.



BUSINESS SEGMENT 事業分野

Pro-Use

【Target】
Public & Commercial
Facilities
Housing
House builders

We have manufacturing bases in Japan, and we provide total support to professional customers who are involved in planning, design and construction, such as public & Commercial facilities, housing with proposals for landscapes, outdoor living, and exterior space. In order to make specific plan proposals, we utilize a variety of tools and aim to strengthen our ability to make proposals that combine the real and digital technology.

Home-Use

【Target】
Home improvement
stores
E-commerce

We support DIY-based garden design, and offer a variety of products and garden scenes. Based on the Living Garden concept, we propose a comfortable lifestyle where the house and garden are one.

Overseas

【Target】
Housing / DIY
Non-residential

We have manufacturing bases in China and are expanding our sales globally in Europe, United States, Australia, and Asian countries.

DX business Others

We propose spatial designs using DX tools and send out information via SNS and other channels.

Business Outline

Overseas - market

Overseas expansion of housing, non-residential buildings, and DIY business

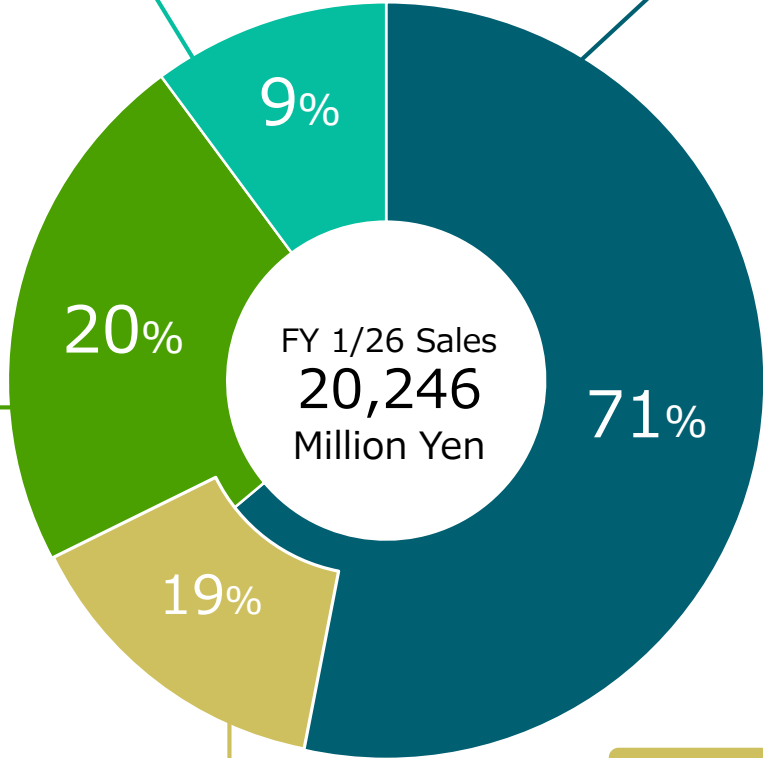


Home-Use - market

- Home improvement stores, Garden centers etc.
- E-commerce



Sales Composition



Pro-Use - market

- Non-residential field
Hotels, inns, restaurants, and other non-residential properties
- PRO garden exterior field
Houses (new construction, renovation), and house builders



Lighting and Sign (Takasho Digitec)

01

FY2027 1Q Financial highlights

2027年1月期1Q 決算概要

Key points of the financial results FY2027 1Q

Operational optimization drives profitability improvements

Consolidated Financial Results



V-Shaped Recovery in Profits

Ordinary income **161MY**
(+230MY YoY)

Net income **48MY**
(+180MY YoY)

- Significant turnaround to profitability from the net loss in the same period last year.
- Recorded an FX gain of 68 MY
(Strategic hedging measures to minimize currency fluctuation risks have been implemented)

Business Segment

Pro-Use Business

- ◆ Strategic focus on Non-Residential sector drives growth
- ◆ Driving DX through "EXVIZ AI"

Sales
102% YoY

Non-residential
sector
114% YoY

Overseas Business

Gross margin improvement at
Overseas Subsidiaries(UK/US)

Gross profit %
+6.3pt YoY

FY2027 1Q Financial highlights

V-Shaped Recovery & Return to Profitability for Ordinary and Quarterly Net Profit

(Million yen)	FY2026 1Q	FY2027 1Q	Change
Sales	5,799	5,651	97.4%
Gross Profit (Gross Profit%)	2,457 (42.4%)	2,287 (40.5%)	93.1% (▲1.9%)
SG&A	2,209	2,186	98.9%
Operating income	247	101	40.9%
Ordinary income	(72)	161	—
Net income	(136)	48	—

▶▶ Impacted by soaring raw material costs ▲1.9pt
Planned countermeasures: Price adjustments etc.

▶▶ Decreased by 1.1% YoY
as a result of thoroughly assessing ROI

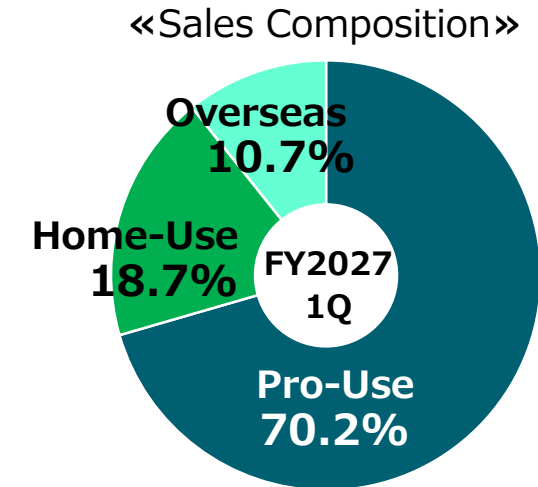
▶▶ Turned Profitable: +230MY YoY
*Incl. FX gain of 68 MY (FY2027 1Q)

▶▶ Turned Profitable: +180MY YoY

Sales segment status

Driving the group's growth by achieving **114% YoY** in the non-residential sector

(Million yen)	FY2026 1Q	FY2027 1Q	Change
Pro-Use Business	3,885	3,968	102.1%
Home-Use Business	1,164	1,055	90.7%
Overseas Business	735	603	82.0%

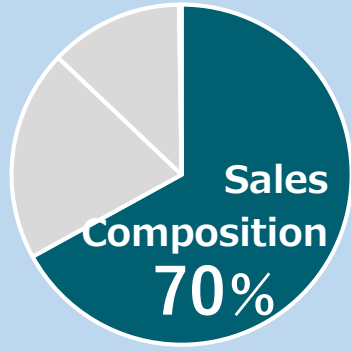


《Key Factors》

- **Pro-Use Business:** Non-residential sector (commercial facilities, etc.) **114% YoY**
- **Home-Use Business:** While the home improvement store market remains sluggish, e-commerce sales grew to **133% YoY**
- **Overseas Business :** Despite of stagnant consumer confidence in the Europe and the US, the gross profit margin of oversea subsidiaries(UK/US) improved by **6.3pt**

Growth Driver Pro-Use segment (Accounting for 70% of group sales)

Segment Topics

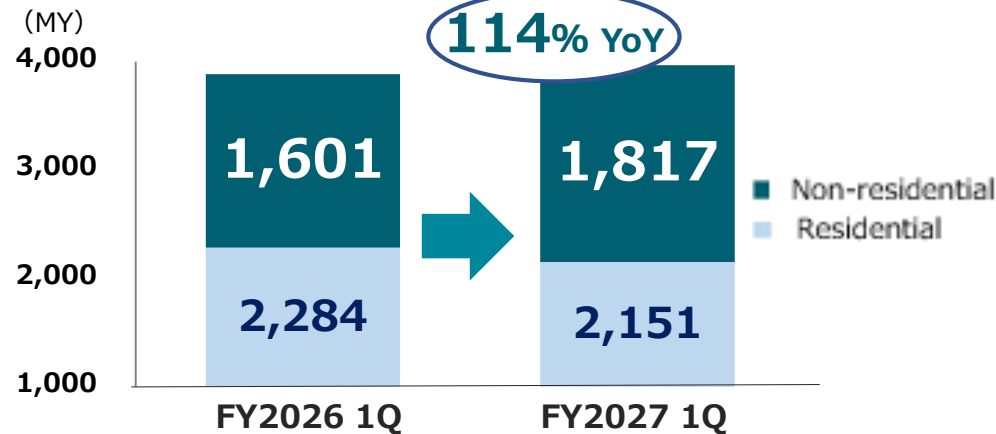


Segment Highlights Pro-Use Business

Sales 3,968 MY
(102% YoY)

Growth 114% YoY
in Non-residential sector

Sales growth in non-residential sector



Non-Residential Market Trends & Strategic Initiatives

Market Trends

The non-residential renovation market expanded by 7.7% YoY

Inbound Tourism drives growth in Hotels, Restaurants, and Other Sectors

*Source: MLIT, FY2024 Survey on Building Renovation and Renewal

Strategic Initiatives

DX proposal

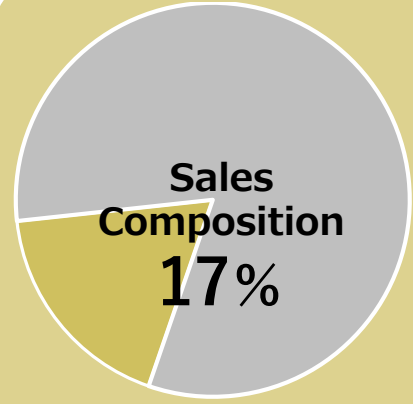
- ◆ Accelerating DX with "EXVIZ AI" (automated high-definition perspective rendering)
- ◆ "Niwa (garden) Plus" (simulation software)

Physical Products & Spatial Experiences:

- ◆ Showrooms across Japan
- ◆ Shinagawa showroom tailored for non-residential sector
- ◆ In-house exhibition (TGEF)

Product Lineup

- ◆ Developed new building materials lineup



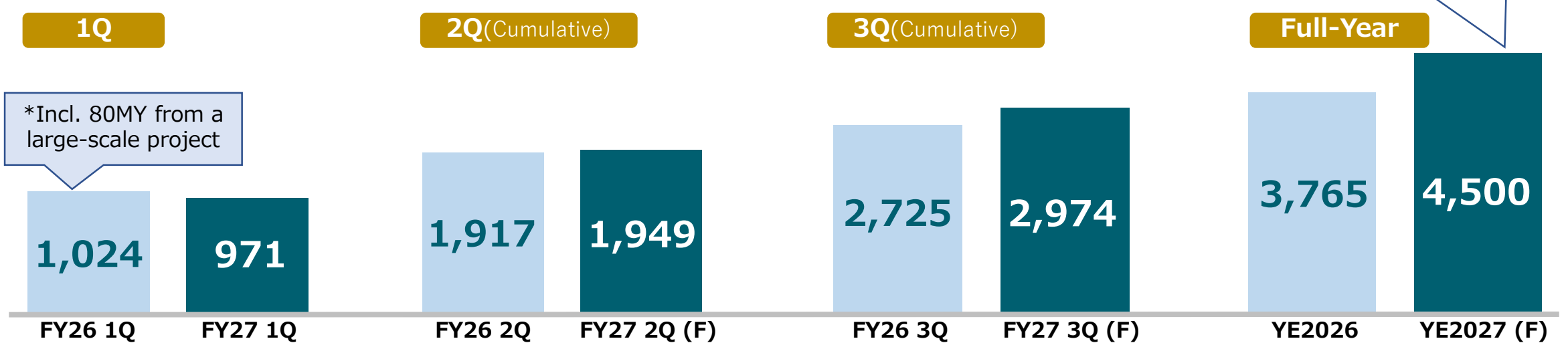
Segment Highlights LED Lighting/Sign Business

Sales **971 MY**
[**95% YoY (*)**]



Full-Year Forecast: 4.5BY
(YoY: 130%), expected to outperform the previous year.

Quarterly Cumulative Sales & Full-Year Outlook (Million yen)



02 Topic



GREEN × EXPO 2027

YOKOHAMA JAPAN

2027年国際園芸博覧会

横浜・上瀬谷 2027.3.19 - 9.26



EXPO
2027
YOKOHAMA JAPAN



HORTICULTURAL
EXPO
国際園芸博覧会

The Blooming Field of Planetary Citizens.

地球と。 咲きに行こう。



Topics Exhibit at the International Horticultural Expo 2027, Yokohama



Name	EXPO 2027 YOKOHAMA JAPAN (International Horticultural Expo 2027, Yokohama, Japan)
Location	Former Kamiseya Communication Facility (City of Yokohama, Kanagawa Prefecture)
Duration	19 March 2027 (Friday) –26 September 2027 (Sunday)
Expo Area	Approximately 100 hectares (80 hectares for the main event area)
Classification	A1 (Highest) Class (Approved by AIPH and recognised by BIE)
Expected Visitors	Over 10 million

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Medium-Term Management Plan FY2027–FY2029

短・中期経営計画FY2027-FY2029

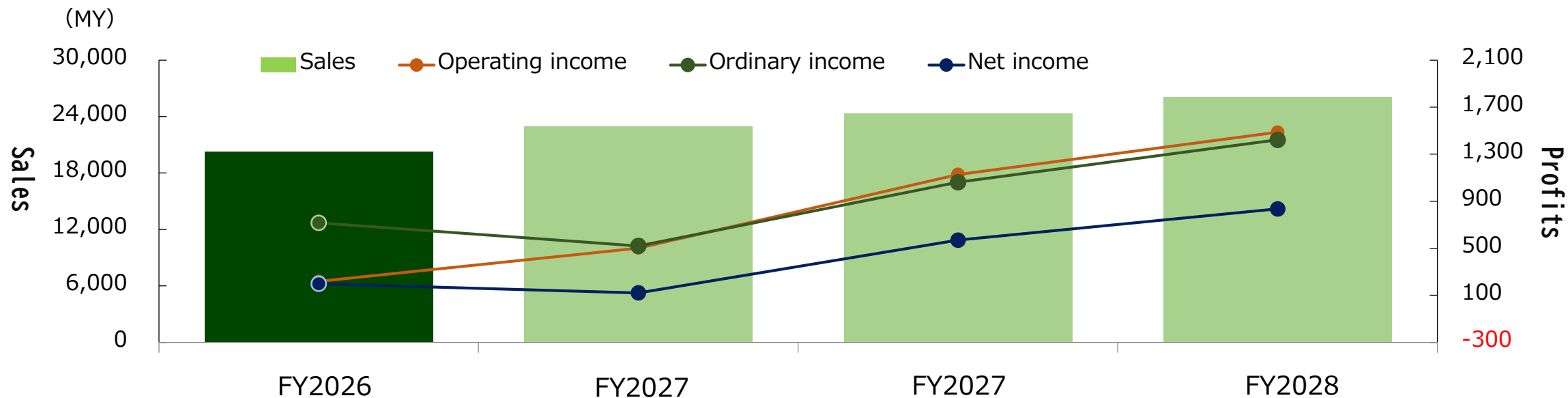
Earnings Forecasts for FY2027

(Million yen)	FY2026	FY2027		
	Results	Forecasts	Chg YoY (%)	Chg YoY (Amount)
Net sales	20,246	22,961	113.4%	2,714
Operating income	218	501	229.1%	282
Ordinary income	717	520	72.5%	(197)
Net income	198	120	60.4%	(78)
Dividend per share (Yen)	5.0	5.0		

Basic Dividend Policy

- We will actively return profits to our shareholders as the most important management policy.
- Dividends per share at a minimum of 5 yen, with a target payout ratio of 40% or more

Medium-Term Management Plan: FY2027–FY2029



(Million yen)	FY2026 Results	FY2027 Plan	FY2028 Plan	FY2029 Plan
Net Sales	20,246	22,961	24,354	26,109
Operating income	218	501	1,127	1,487
Ordinary income	FX Gains Incl. 419 MY 717	520	1,061	1,422
Net income	198	120	569	835

Ordinary income for FY2027–FY2029 excludes the impact of FX gains/losses

Appendix

Countermeasures against Soaring Material & Logistics Costs



Sharp spike in the price of aluminum, the primary material for the Pro-Use business



Price increases in petrochemical raw materials (including crude oil and naphtha), resin materials, metal components, and packaging materials



Surging logistics costs caused by international shipping disruptions and transport route modifications

Countermeasures

① Price Adjustments

- ◆ Implementing a 5% to 12% price increase on products listed in PROEX (catalog) which is Pro-Use business
- ◆ Effective from August 2026 orders

② Strengthening Cost Reduction Activities

- ◆ Reviewing procurement sources
- ◆ Improving production efficiency
- ◆ Optimizing logistics
- ◆ Streamlining inventory levels

Future Strategy

Prioritizing stable supply and quality maintenance

- ✓ Building a flexible procurement and supply system resilient to external environment changes
- ✓ Driving profitability improvement while continuously passing costs through to appropriate pricing by closely monitoring market trends



These forecasts are based on information currently available to us regarding domestic and overseas economic conditions, industry trends related to our business, and other factors that may affect our business performance.

These forecasts may be affected by uncertain factors such as market conditions, competitors, and whether or not our new products will be adopted.

Therefore, please be aware that actual results may differ from these forecasts.

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